



Dale Biron serves leaders, teams, and whole organizations wanting to reach their next level of success with more ease, grace, and passion. He has been an executive and business coaching innovator for two decades.

### The Core Idea

This course will introduce you to both the principles and practice of coaching, and allow you to experience the full power of coaching as a core capacity at the very heart of leadership.

### Why Core Action?

Because we have successfully worked with organizations, teams, and individual leaders for over 20 years. We are coaching, leadership, and culture change specialists. We have walked the talk — working with leaders, professionals, managers, and senior staff at all levels.

P R E S E N T S . . .

## *The Coaching for Inspired Performance Workshop*

- Need more members of your team to say, **“Yes! How do I do more?”**
- Want to lead more effectively creating greater buy-in and inspired performance?
- Longing for greater confidence in drawing out the strengths of your people while helping them build “work-arounds” for their challenges?

This is a practical, hands-on workshop that will help managers hone and accelerate the development of their coaching skills in order to build the type of environment that today’s most sought-after employees are looking for. No other set of skills has a greater impact on team learning, commitment, and performance than those presented in this workshop!

### *You will learn:*

- Highly valuable work-focused coaching skills and behaviors.
- How to foster engagement, buy-in and passion in those you lead.
- An ironclad method for knowing if commitments will actually stick.
- A simple yet powerful roadmap for every stage of the coaching process — from goal setting to brainstorming to action plans.
- How to more effectively delegate responsibilities.
- How to ask powerful questions that create greater awareness, more responsibility, and real and sustained commitment.
- The power of skillful feedback for advancing and managing performance.
- To build and empower others, using the power of inspiration.
- To develop your own strengths and potential as an exceptional leader and coach.
- Both traditional and non-traditional tools for every coaching situation.

***If what you’ve read so far feels right, then I invite you to jump in!***

**To discuss your specific needs and set up a date for this workshop:**

Call Dale at **415.381.2858** or email [info@dalebiron.com](mailto:info@dalebiron.com)

**For more topics, and to learn about our SPEAKING and TEACHING programs:**

Visit [www.dalebiron.com](http://www.dalebiron.com)